



## **SAY VAREAP**

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**POSITION** Senior Associate

**LOCATION** Phnom Penh. Cambodia

NATIONALITY Cambodian

**LANGUAGES** Khmer and English

SUMMARY OF EXPERIENCE

Before joining HBS Law, Mr Vareap has worked in the oil and gas unit of the government for the past 7 years. As the Head of office, he was responsible for the internal process of formulating laws and regulations to govern the petroleum activities of the country. His high skill is to develop Agreements issued letters and negotiated in the field of legal and commercial matters of the oil and gas sector. In addition to the oil and gas sector, he has extensive experience in the field of corporate and commercial matters, mergers and acquisitions and the securities market.

PRACTICE GROUP(S)

Aircraft Leasing & Purchase Capital Market and M&A Energy, Infrastructure & Mining

**MEMBERSHIP(S)** 

Australian Alumni Association of Cambodia Cambodia Section of Society of Petroleum Engineers

PROFESSIONAL EXPERIENCE

HEAD OF OFFICE at DEPARTMENT OF PETROLEUM CONCESSION AND MANAGEMENT, MINISTRY OF MINES AND ENERGY

2011 - 2018

Develop contracts /policy model to comply with the Petroleum Regulations, Law on Taxation, Environmental Law and other related laws and regulations of the Kingdom.

Negotiate various matters related to the commercial, legal, and public issues with Petroleum Contractors and issue them letters on their compulsory technical and financial obligations.

EXECUTIVE ASSISTANT TO CEO at DHITEMAH FINANCE PLC.

2013 - 2015 (PART-TIME)

Establish the company's new policy and guidelines to comply with NBC law and requirements and other authorities at the branch level. Set out formalities, requirements and procedures for obtaining authorization to set up the company, and consult with the board of directors on legal matters upon the implementation of the new laws and regulations.

TREASURER at CAMBODIA SECTION OF SOCIETY OF PETROLEUM ENGINEERS 2011 - 2013

Organize monthly conferences, and monthly board meetings, assist in renewing existing members

and sign up new members for the SPE, and bank or securely store all money monthly.

**QUALIFICATIONS**Master of Environmental Law, the University of Melbourne, Australia, 2016
Bachelor of Law, the Royal University of Law and Economics, Cambodia, 2010

**HOBBIES** Reading, travel, and sport.